Small Business Programs Office - (SBPO) Newsletter
February 2016 - Vol. 3

JPL SBPO CORNER:

The number one question that is asked of the NASA/JPL Small Business Programs Office (SBPO) is "How Can We Do Business with NASA/JPL?" The real answer is: by establishing, building and maintaining relationships with us! The usual follow-up question is "How Can We Start the Dialogue?" The short answer is: connect with the end-user. The long answer is: we work to match your skills with the needs of the projects. The SBPO team facilitates the introductions, meetings and follow-up.

Although NASA/JPL and our large business partners have various goals within the small business categories, the objective for entering into any effective business relationship is based on "innovating for success." Small businesses are encouraged to come prepared with solutions they believe are desirable to support NASA/JPL projects and programs. As one scientist indicates, "I need help to win." The creative ideas for problem-solving are paramount to establishing an ongoing relationship which can lead to future contracts.

NASA OFFICE OF SMALL BUSINESS PROGRAMS:

The NASA Small Business Program holds industry days to reach out to small businesses that may not have had networking opportunities with NASA. Attending one of our industry days will provide the perfect opportunity to seek further information on how you can do business with NASA. Your business could help support our various missions here on earth and into deep space. We encourage small businesses to sign up across the nation no matter what socioeconomic category you may be!

http://nasaosbp.blogspot.com/

JPL/NASA/CITY OF PASADENA
SERVICE-DISABLED VETERAN-OWNED SMALL
BUSINESS (SDVOSB)
INDUSTRY DAY - MARCH 1, 2016

ONLINE REGISTRATION IS NOW CLOSED

NASA/JPL and the City of Pasadena are working together for the first time to present the Service-Disabled Veteran-Owned Small Business (SDVOSB) Industry Day on March 1, 2016. Although the event is highlighting SDVOSB companies, all business sizes are welcome. Below is a list of confirmed exhibitors for the event.

Government Agencies/Support

- American Indian Chamber Education Fund
- California Institute of Technology
- City of Pasadena
- Department of Rehabilitation
- GSA
- iBank
- DiversityComm.net
- John Muir High School
- Los Angeles County Small Business-PTAC
- The Jonas Project
- Lancaster EDD
- NASA Centers
- Naval Air Warfare Center, Weapons Division
- New Directions
- Pasadena Chamber of Commerce
- SBA and Lenders

Large Businesses

- Aerojet Rocketdyne
- The Aerospace Corporation
- The Boeing Company
- EMCOR
- Harris Corporation
- JPL-Acquisitions and Technical
- JPL/SBIR
- Lockheed Martin
- Mantech

- Northrup Grumman
- Orbital ATK
- Parsons
- Raytheon
- Rudolph and Sletten, Inc.
- Space X
- Southwest Research Institute
- Swinerton Builders
- Teledyne
- United Launch Alliance
- Vencore Services and Solutions
- Wells Fargo

Small Businesses

- Aerofied
- BeaconGov
- Boston Private
- Cacejen Vacuum
- CSI Fullmer
- Karagozian & Case, Inc.
- Leda Corporation
- MAKEiT, Inc.
- NuGogo
- RSO to Go
- SaiTech
- Small Business Council
- Swag Promo

Service-Disabled Veteran-Owned Small Business and Veteran- Owned Small Business

- American Plaque Company
- Bayfish Creative
- Better Direct
- Cadence Resource Group
- engage IST
- FM ESD Flooring Solutions
- Grauling Research, Inc.
- Gryphon Sentry Systems
- National Veteran Small Business Coalition
- PTB Sales
- Qual-E-Trade LLC
- RHCE Inc
- Saalex
- Servexo Protective Services
- Sigma Consulting Group LLC
- Vigilant
- Vstar Systems

- West Point Contractors, Inc.

LOCKHEED MARTIN

LOCKHEED MARTIN
BY INVITATION ONLY:

SUPPLIER INFORMATION SESSION FOLLOWING
MARCH 1, 2016 INDUSTRY DAY EVENT

Supplier InformationSession to be held **March 1st** from 1:30 PM to 5:00 PM in Pasadena, California.

LockheedMartin Corporation's SupplierInformation Session is a two way forum offering suppliers the opportunity tolearn about Lockheed Martin Corporation businesses and for the corporation to learn about potential newsuppliers. Attendance will give your company exposure to engineering,technologies, manufacturing and purchasing initiatives within Lockheed Martin.This session will include an overview of the five business areas withinLockheed Martin as well as current programs with a focus on other aircraftparts and engineering services. Conferenceparticipants will have an opportunity to meet with representatives from eachbusiness area.

Contact Bob Thompson for more information:

bob.thompson@lmco.com

SMALL BUSINESS SPOTLIGHT OF THE
MONTH:

ANRE TECH

ANRE Technologies (www.anretech.com)was established in January of 2011 as a Woman Owned Small Business (WOSB). Their founders have many years of experienceworking with Jet Propulsion Laboratory (JPL) and California Institute ofTechnologies (Caltech). Since theinception of the company they have provided Information Technology services toJPL, Caltech and Raytheon.

CoreCompetencies

- SystemEngineering / Integration
- CloudServices and Computing
- DataCenter Design and Management
- SystemsOperations, administration and Maintenance
- DatabaseDesign, Development and Management
- EnterpriseNetwork Design, Integration, Consolidation and support
- Cybersecurity and firewalls
- SoftwareDevelopment

ANRETech, has a proven track record in helping clients' organizations to define,implement, and optimize their Information Technology (IT) and datacenteroperations through the use of proven system engineering practices and adheringto industry best practices and standards. Born outof a need to improve and standardize the delivery of IT systems, ANRE Techincorporates a holistic approach utilizing time-tested, success baseddisciplines of:

- ProjectManagement
- SystemEngineering
- SoftwareDevelopment
- DataFlow and Networking
- HardwareSelection
- LifeCycle Methodologies
- InfrastructureSystems (Power Conditioning & Distribution, HVAC)
- Buildingand Facility Structural & Seismic Analysis

ANRE Tech is currently a JPL small business Mentor-Protégéprogram participant and holds a direct subcontract with JPL.

Currently ANRE Tech projects include:

- Infrared Processing and Analysis Center (IPAC)at Caltech. IPAC currently supports 14different astronomy missions including several space and ground basedtelescopes. In this role ANRE Techsupport includes:
- System Engineering
- Data storage (currently 13 PB footprint)
- System Administration
- Network design and management
- Data center management

ANRE Technologies - Contact Information:

Eugean Hacopians

eugean@anretech.com

Cell - 626-945-0964

PRODUCT DEMONSTRATION BY:
OzNet Systems, Inc. and CounterTack
February 17, 2016

OzNet Systems Inc. hosted a product demonstration formembers of JPL's OCIO organization. A small business located in Altadena, CA,OzNet provides Eco-friendly Information Technology (IT) solutions withspecializations in Paperless Technology, Cloud Infrastructure, BarcodeSolutions, Disaster Recovery and Procurement. The company's capabilitiesinclude Enterprise Content Management, Integrated Document Management, WorkflowAutomation, Business Intelligence Reporting and Carbon Foot-print Reduction.The demonstration was facilitated by Anthony Ozogu, OzNet Systems VP and CIO.

Mr. Ozogu co-presented with industry partner, RajDodhiawala, Senior VP of Product Management and Engineering at CounterTack.CounterTack provides organizations with tools to perform key phases of incidentresponse. In addition to responder products and technologies, CounterTack'sservices include Enterprise Security Assessments, Incident Response, ManagedService Solutions, and training in Malware Reverse Engineering, Active Defenseand Basic and Advanced Malware Analysis.

For more information on OzNetSystems and CounterTack, please contact:

Anthony Ozogu

626-600-4050

Aozogu@oznetsystems.com

Raj Dodhiawala

425-985-4204

rdodhiawala@countertack.com

NASA/JPL SMALL BUSINESS INDUSTRY AWARDS (SBIA)

March 29, 2016 - 1:00pm - 3:00pm
Building321, Room B-20

CONGRATULATIONS TO OUR WINNERS!

Large Business Prime Contractor:

Harris Corporation (formerly Exelis)

Small Business Prime Contractor:

Malin Space Science Systems

JPL Star Award: KST Data, Inc.
JPL Star Award: ThunderCat Technology, LLC
JPL Star Award: Vadatech, Inc.

Thomas H. May Legacy Award: TerraSond Limited

PROCUREMENT NEWS

FACILITIES MAINTENANCE AND OPERATIONS RECOMPETE

The JPL Facilities and Maintenance & Operations (M&O) Support Services is being re-competed with an award anticipated in April 2017. Tentative Schedule:

Issue Request for Information - January 2016
Pre-proposal Conference/Site Survey - February 2016
Issue Request for Qualifications - April 2016
Issue Request for Proposal - May 2016
Proposal Due Date - July 2016
Fact Finding/Orals - September/October 2016
Final Source Selection - February 2017
Subcontract Award/Transition Period - April 2017
End of Transition Period - September 2017

Summary of Scope:

The subcontractor shall maintain and operate over 200 buildings and trailers and more than 170 acres on campus via the following services:

- Buildings and Structures Maintenance and Repair
- Heating, Ventilation, Air Conditioning
- Electrical Power Generation and Distribution Systems
- Building 230-Space Flight Operations Facility
- Grounds Maintenance and Repair
- Janitorial Services

- Pest Control
- Energy and Water Conservation
- Disaster and Potential Disaster Response
- Energy Management System
- Power Control Console System Configuration Control

MISSION ASSURANCESUPPORT SERVICES (MASS)

- Request for Proposal Released: November 17, 2015
- Part 1 RFP - due December 4, 2015
- Part 2 and 3 Selection Notification - January 4, 2016
- Bidders Conference: January 12, 2016
- Part 2 and 3 of RFP (if selected) - due February 1, 2016
- Execution ofSubcontract: Early March 2016
- Current Contract Ends - March 31, 2016
- Go Live - April 1, 2016

DESKTOP INSTITUTIONAL COMPUTING ENVIRONMENT (DICE)

- RFI toIndustry - September2015
- Commentsfrom Industry - October2015 (and continuing)
- Benchmarkingand State-of-the-Industry Interviews November2015 – February 2016

- Draft RFPAvailable - May2016
- RFP Released - September2016
- ProposalsDue - Mid-December2016
- SourceSelection - May2017
- ContractSigned - July2017
- TransitionPeriod - August– December 2017
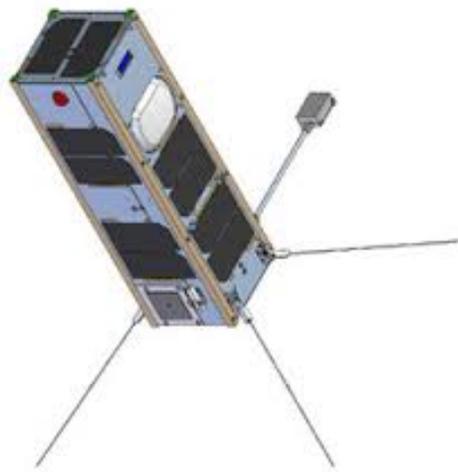- New ContractOperational - December2017

CUBESAT DEVELOPMENT - 3U & 6U

RFI Released September 2015

Revision to RFI - Issued 23-Dec-2015

Addendum 1 for clarification issued Jan 7, 2016

Addendum 2 for clarification issued Jan 21, 2016

UPCOMING OUTREACH EVENTS

MARCH 2016

01-ServiceDisabled Veteran Owned Business Industry Day – Pasadena, CA

08-NASAIndustry Forum (NIF) – Washington, DC

22-24-HBCU Technology Infusion Tour: North Carolina Central University

29-JPLSmall Business Industry Awards (SBIA)

APRIL 2016

18-19-HBCUSymposium-JPL

19-21- HBCU Technology Infusion Tour: University of Texas – El Paso

MAY 2016

03-GlennResearch Center (GRC) Women-OwnedSmall Business Industry Day–

Cleveland, OH

06-JPL Small Business Council Celebrates Small Business Week on the Mall at JPL

10-SupplierFair/Science Forum-JPL

24-26-SpaceTech Expo – Pasadena, CA

AUGUST 2016

09-GoddardSpace Flight Center (GSFC) HUBZone Industry Day –Greenbelt, MD

23-24-NavalGold Coast – San Diego, CA

SEPTEMBER 2016

27-29- HBCU Technology Infusion Tour: Florida Agricultural and Mechanical University

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JPL Small Business Council
Celebrates Small Business Week - May 6, 2016

The JPL Small Business Council will be celebrating Small Business Week on Friday May 6, 2016 on the Mall at JPL. More details to follow. For additional information, contact the Council members below:

CHAIR - Jay Chhugani, SBAR - jay.chhugani@sbar.com
VICE-CHAIR - Robert Yarber, Zin-Technologies - ryarber@zin-tech.com
SECRETARY - Jackie Rybacki, Sierra Lobo - jrybacki@sierralobo.com

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JPL Large Business Council

CHAIR - Sharon Bethel, Exelis/Harris - sharon.bethel@jpl.nasa.gov
VICE-CHAIR - Sey Ghamari, Raytheon - sey@raytheon.com
SECRETARY-Rick Cortina, Pyro-Comm Systems - pcsircortina@gmail.com

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Contact us at: smallbusiness.programsoffice@jpl.nasa.gov